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Suresnes (92150)

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TRANSPORT & LOGISTICS PURCHASING DIRECTOR, Sénior

EXPERIENCES PROFESSIONNELLES

déc. 2017 / aujourd'hui

Regional Transport & Warehousing Purchasing Manager

Crown Cork Packaging - Saint Ouen

Define and implement Transport & Warehousing purchasing strategy of 13 plants within 6 European countries

- *Identify proper levers for each plant according to local context (e.g. consolidation vs. fragmentation)*
- *Manage and take part to tenders with involvement of local teams (Logistics budget = 182 M€)*
- *Provide visibility to stakeholders on tender's impact before final decision (zoom on CAPEX/OPEX)*
- *Lead global & selected local performance reviews with main suppliers based on selected KPIs*

Head of transport self-billing tool for Europe – Transport Costing (in-house solution)

- *Responsible for correct application of company's procedures by each plant*
- *Drive IT development from specifications to implementation*
- *Manage the team in charge of the tool (mainly Transport Analyst)*

sept. 2015 / nov. 2017

Global Logistic & Transportation Manager

SGD pharma packaging (aka Saint-Gobain Desjonquères)

Manage transport purchasing of 5 plants across the globe (sea, road & air)

- * *Write & updates of transport's specifications involving all departments*
- * *Negotiate and qualify right transport service providers (full tender process)*
- * *Ensure pro-active monitoring of 100% shipments (implementation of daily reports)*
- * *Continuous improvement coming from quarterly performance reviews and dedicated workshops (e.g. shipment's routing optimization, truck load factor improvement ...)*

Challenge logistics' operations of all plants and external warehouses

- * *Review warehouses including size, location, rates, productivity and potential consolidation*
- * *Manage external providers: specifications' update, rates negotiation, performance reviews ...*
- * *Assess Capex requests from plants related to warehouse activity (e.g. forklift, building, racks ...)*

mars 2009 / juil. 2015

Supply Chain Manager

Rexel / Corporate Supply Chain

Worldwide specialist for transport optimization (work with 25 countries)

- * *Increase external non-dedicated transport (e.g. use more Express Parcel)*
- * *Build transport service offer (develop different deliveries' commitment according to real customer's need)*
- * *Enlarge monitoring with common KPIs (service level, environmental impact, cost per stop ...)*
- * *Reduce transport spend (e.g. use transport market's opportunities, implementation of automatic invoice control ...)*

Take part with countries in Supply Chain optimization & transformation according to Rexel' strategy

- * *Network optimization (example USA: From a stand-alone model to a centralized model around 14 Hubs)*
- * *Communication with EDI (example Germany: Assessment of GXS offer - Suppliers to customers)*
- * *Customer help desk re-engineering (example Netherlands: Process, tool &*

resources)

Productivity monitoring of main Distribution Centers (81 warehouses around the globe)

** Focus on receiving, picking & shipping in order to produce a Line/man/day KPI*

** Ensure the use of same methodology in every locations (explanation & control)*

** Consolidation and release of regular benchmarks*

mars 2007 / mars 2009 Supply Chain Manager

Rexel / CITADEL

Coordinate all processes and flows from suppliers to customers within CITADEL's scope

Manage suppliers' relation (contracts negotiation, OTIF, turnover, invoices control, claims management ...)

Monitor Warehouse & Transport (third party management, transportation, service level, inventories ...)

Replenish stock based on sales and internal commitments (ERP ASW & Microsoft office software)

Manage sales administration team

juin 2003 / mars 2007 Supply Chain Project Manager

SONY BMG MUSIC

Take part in Sales & Operations Planning (forecast new product closely with marketing, sales & finance teams)

Replenish stock according to sales and company's policy (JDA - Manugistics & Microsoft office software)

Coordinate manufacturing with various factories in Europe (Germany, Austria and France)

In charge of analysis and reporting (Business Objects)

Drives working groups in order to improve processes and customer's service level

mars 2002 / juin 2003 Product Manager

Espace Temps & Madison Nuggets

Select and purchase CD in relation with Records Companies according to the potential of each product

Replenish stock according to sales and product margin (ERP tool system IBM AS 400)

Organize specific sales campaign with strong margin for stores

Negotiate rebates & returns with suppliers

oct. 1996 / nov. 2001 Product Manager

Blooper/EMI & Next One/WAGRAM

Manage manufacturing of CD single, compilations, vinyls according to the label manager's schedule of conditions

Promote product's potential to French distributors (marketing argue)

Sign licences during international exhibitions such as MIDEM (France), POP KOMM (Germany)...

Manage club promotion team (driving weekly targets and following results)

DIPLOMES ET FORMATIONS

sept. 1993 / juin 1995 business school; marketing, sales engineering, languages

European Institute of Negotiation (IEDN); ESC Toulouse

sept. 1991 / juin 1993 BTS Technico-commercial option Mechanical & Electronic Engineering in

Louviers (27)

/ juin 1991

A Levels, Mechanical engineering In

Caen (14)

COMPETENCES

Network optimization, USA, EDI, ERP, ASW, Microsoft office software, Business Objects, IBM AS 400, Windows, Microsoft Office, Firefox, JDA Software, AS 400, ODS, Business Object

COMPETENCES LINGUISTIQUES

Anglais

Courant

Allemand

Elémentaire

Français

Bilingue

CENTRES D'INTERETS

Passion for new technologies (Internet, computers, electronics in general...)

Musical creation using computer

Driving Licence, car